

# Tradewinds

## Your Club Land'or Newsletter



### Spring 2010

#### Upcoming Events for Paradise Island/Nassau:

##### **\$25k Slot Tournament**

May 15, 2010

Atlantis

\$250 Buy In Gets You Moving  
towards the Top Prize of \$15,000  
PLUS an additional \$5000 in cash  
prizes for all registered and present  
participants!

##### **Sheryl Crow in Concert**

May 29, 2010 at 9:30 p.m.

Atlantis Imperial Ballroom

##### **Pineapple Festival**

June 2nd - June 6th, 2010 at

Governor's Harbour, Eleuthera

##### **Justin Bieber in Concert**

June 10, 2010 at 8:30 p.m.

Atlantis Imperial Ballroom

##### **Grand Bahama Regatta**

June 18th-21st, 2010

Grand Bahama, The Bahamas

For event information, contact our  
Concierge Department at 1-800-552-  
2839, Attn. Ginny Eyler.

\*\*\*All events are subject to change  
without prior notice.

#### **Land'or International Executive Officers:**

John L. Holt III, CEO  
Ronald T. Holt, COO  
Edmund P. Hannum III, CFO  
Karen Cross, Sr. Vice-Pres.  
Norma Dill, Sr. Vice-Pres.  
Winston Williamson, CEO (Nassau)  
Tim Sirls, Sr. Vice-Pres.  
Linda Ward, Vice-Pres.  
Paul DelliQuadri, Sr. Vice-Pres.  
Jim Moncrieff, VP, IT  
Elaine Dowling, Vice-Pres.  
John Ruch, VP-Corp. Publications  
Ginny Eyler, VP-Concierge

Dear Club Land'or members,

The record-breaking winter of 2009 – 2010 has finally passed and nature's spring pageantry has begun. A pessimist might say it's time to exchange the snow shovel for the lawn mower, but our Flex Plus Exchange Department wants you to know that there are more exciting things to exchange!

Club Land'or has been a favorite vacation destination for thousands of satisfied members and visitors alike for nearly thirty years and continues to offer a comfortable, safe and relaxed respite right in the middle of exciting Paradise Island in The Bahamas. But while a great number of our members maintain that they would NEVER give up their annual trip to the Nassau resort, it is good to bear in mind a benefit that all members have the opportunity to possess – membership in our own Flex Plus Exchange Program. This exclusive owner option allows you to exchange your Club Land'or week for one at thousands of resorts worldwide; imagine sunning in Mexico, skiing down a mountain ski slope or exploring the historic sites of a European capital! The choice is yours to make, and don't we all like flexibility in our vacation plans? Flex Plus also offers the following benefits:

- \* a two-year extension for your unused Club Land'or weeks that expire during your Flex Plus Exchange membership
- \* the right to accrue vacation weeks
- \* the right to accelerate weeks from the end of your contract (perfect for planning family get-togethers)
- \* the convenience of split-week usage at Club Land'or
- \* discount vacation rentals (condos at a wholesale rate)

It's readily apparent that our Flex Plus Exchange Program is an outstanding, cost-effective benefit option for our members. If you've experienced the convenience of using Flex Plus, we'd love to hear from you online. And now you can go online at [www.clublandor.com](http://www.clublandor.com) to view our Flex Plus Directory of resorts. Start your vacation dreaming here by perusing popular resorts to learn about ratings, reviews, accommodations, activities. etc. To enroll in our Flex Plus Program or to speak with one of our courteous agents, please contact us at 800-552-2839. The whole world is waiting to be discovered.....begin your journey today!

## Land'or Concierge News:

1-800-552-2839 ext 238

[concierge@clublandor.com](mailto:concierge@clublandor.com)



There's nothing like the thrill of hooking a big deepwater fish and the spring season is billfish time, so get ready for some fighting sport fishing. Sailfish, white and blue marlin, blue fine tuna and dolphin are prime catches during this time, as well as snapper and barracuda. Our Club Land'or Concierge Department can make all the arrangements for an unforgettable half or full day excursion!



Would you like to enjoy spectacular meals and entertainment at Club Land'or AND save money? If so, our Captain's Package is just the thing for you. Each package includes a Rose Island Cruise ticket, a Sunday night BBQ and Limbo Show ticket, 5 complete breakfasts, 5 poolside lunches, 5 gourmet dinners and 20 alcoholic beverages...all for the advance price of only \$599 (save over \$100)! Children's packages are only \$279 in advance and exclude the 20 drinks. Fun in the sun and gourmet dining for a bargain price = a great value for your vacation dollars!



### Regatta! A Bit of Bahamian History

Bahamians have a great passion for life and it shows in their culture; attend one Junkanoo celebration and you'll see their sheer joy for living! They carry this attitude through in everything they do, from their native cuisine to a deep love of the turquoise sea that surrounds the island nation. One historic aspect of Bahamian life is the regatta. From the Italian for "contend", regattas are boat races held several times during the course of the year in Nassau and around the Family Islands. Nearly sixty years ago, working sail-driven fishing boats were vanishing from the world's fleet. A group of Bahamian and American yachtsmen organized a regatta for the Bahamian fleet in Elizabeth Harbor to bring the dying breed together for a last gasp. The idea proved so popular that an annual regatta was begun, then moved to Nassau for the Independence celebration of 1973. A committee was organized, and with the incentive of cash prizes, a new generation of sailing boats emerged. Early regatta contestants were working vessels (except for the 3 days of regatta) but today's purpose-built sailing smacks are gorgeous tributes to Bahamian creativity, ingenuity and function. Today there are many regattas all over the islands of The Bahamas and there is much more to see and do than scan the horizon for the leaders. A festival atmosphere permeates the modern regatta, with food and craft vendors, as well as music and dancing. Regattas are held at various times throughout the year in Abaco, Long Island, Nassau and Bimini. Go to [www.bahamas.com](http://www.bahamas.com) for race dates.



## **Seller Beware.....**

As with all things, changes in life can lead us to certain actions. Due to circumstances, you may be considering selling your timeshare. But there is a true sense of "seller beware" permeating the timeshare resale market. The internet and newspapers feature several timeshare resale companies who promise to "unload" or rent your timeshare interest in a very short period of time. But you must be prudent when considering this step!

According to the Attorney General of Florida's website, "timeshare resale complaints have recently surpassed mortgage-related complaints as the most commonly reported consumer complaint received by the Office's Consumer Hotline" ([www.myfloridalegal.com](http://www.myfloridalegal.com)). The Florida AG used the occasion of Consumer Protection Week to announce an aggressive campaign by his office to crack down on deceptive business practices by timeshare resale companies and their affiliates (17 companies have been subpoenaed at this point). Common resale company complaints include "the use of false and deceptive claims to entice consumers to pay up-front fees, including assertions that buyers are allegedly ready and willing to buy or rent the consumers' timeshare." Many companies fail to comply with government-mandated telemarketing acts, don't abide by their cancellation policies and misrepresent what services they will provide their customers.

Although we can't imagine why anyone would want to leave the Land'or family and the beauty of Club Land'or and The Bahamas, we urge extreme caution when dealing with timeshare resale companies.

## **Our Members Speak**

We enjoyed our fourth trip to the Bahamas and Club Land'or this month and had the same great time we always have. The poolbar food is always mouthwatering especially to my kids who love the cheeseburgers. The "Blue Lagoon" restaurant is as good as any place I've ever eaten. The people who work here really like their job and it shows in how they treat you. Club Land'or is small and cozy and they have lots to do for families. We also liked the zoo in Nassau with its bird parade and seeing the old forts.

We will be back!

*Mary K., Texas*

Great time at Club Land'or this January. It's always like coming home to our "second home". The staff is very accommodating and nice to us. Took our grandkids down this time and they had a ball playing around the pool. One was even in the Saturday fashion show! Thanks again for another lovely time.

*Gene and Frances, North Carolina*

## **We Welcome Our Newest Members!**

The Millers of Pennsylvania  
The O'Brien family of Canada  
The Campbells of Florida  
The Boswell Family of Canada  
The Cranes of South Carolina  
The Audiffreds of California  
The Stoute family of Canada

The Phillips family of Washington, DC  
The Wards of South Carolina  
The Rowback family of New York  
The Webbs of Nevada  
The Greer family of Florida  
The Farrell family of Virginia  
The Alberts of Canada

The Raghveers of New Jersey  
The Spencer family of Illinois  
The Beausejournes of Florida  
The Moncrieffs of New York  
The James family of Virginia  
The Williamsons of Maryland

**Land'or International**  
4050 Innslake Drive, Suite 204  
Glen Allen, VA 23060



**Club Land'or Nassau:**

Box SS-6429  
Nassau, Bahamas  
(242) 363-2400

**Land'or International Offices:**

4050 Innslake Drive, Suite 204  
Glen Allen, VA 23060  
(800) 552-2839

[www.clublandor.com](http://www.clublandor.com)

## Why Club Land'or?

With a nearly thirty-year track record of providing quality vacation experiences to our members and guests, Club Land'or has become a fixture on Paradise Island in Nassau. Guests as well as local residents continue to enjoy the finest island and continental cuisine at The Blue Lagoon Restaurant. Our Dolphin Terrace is famous for its lighter fare as well. Also, Club Land'or offers a wide variety of amenities that other area resorts do not, including:

- \* Several complimentary activities, such as Family Bingo with prizes, Family Movie Night with favors, Saturday Bahamian Fashion Show with prizes, Manager's Friday Welcome Party with hors d'oeuvres
- \* Complimentary entertainment nightly in the Oasis Lounge (except Sunday)
- \* Gourmet dining at The Blue Lagoon Restaurant
- \* Poolside seafood buffets
- \* Daily housekeeping service
- \* Complimentary use of onsite fitness center
- \* Complimentary in-room safe

Make your reservations now to join us under the stars....with the stars!