

Land'or Times

Your Land'or International Newsletter

January 2012

New to Land'or Vacation Club: Advanced Search

In our effort to make the search for your perfect vacation accommodations more user-friendly, we have added some great new features available in the advanced search for Vacation Packages, Nightly Stays and Weekly Stays. These search features are listed below:

Vacation Packages:

- Search by hotel name
- Select the min and max amount of nights you would like to stay
- Enter in the min and max price you are willing to spend
- Filter the hotels by star rating from 0 to 6
- Filter hotels by all-inclusive and not all-inclusive

Nightly Stays:

- Filter the hotels by star rating from 0 to 6
- Enter in the min and max price you are willing to spend

Weekly Stays:

- Search by hotel name
- Enter in the min and max price you are willing to spend
- Filter all the available accommodations by number of bedrooms

The rush of the holidays are over, the tree is down and it's time to concentrate on winter fun. If you love the adrenaline rush of skiing down a triple diamond slope or just making it to the bottom of the bunny run, Land'or Vacation Club is ready to make your winter vacation dreams come true! No matter where you live, from Florida to Alaska and all points in between, we are ready to serve you. But first, a few recommendations:

The White Mountains of New Hampshire have long offered choice skiing conditions within close proximity to Boston and New York City. The range includes 6288-foot Mount Washington, the highest peak in the Northeastern United States, and is home to a plethora of ski resorts. One such resort is family-friendly Mountain Edge Resort and Spa, located in the Lake Sunapee region. Guests enjoy alpine and cross country skiing, snowboarding, a full-service spa and a fitness center with sauna, as well as hot tubs and indoor and outdoor pools.

British Columbia's Whistler Blackcomb in western Canada is rated the premier ski resort in North America and LVC features several local resorts such as Pan Pacific Whistler Village Centre (located in Whistler's bustling Whistler Village neighborhood) and the tranquil Ironwood (with its spectacular mountain views).

If you have the taste for an exotic ski vacation this season, why not go all out with a European adventure? The Crystal Hotel is located in central St. Moritz, Switzerland, close to St. Moritz Ski Resort. The property's full-service health spa has massage/treatment rooms and beauty services and this 4-star property is right in the heart of world class alpine skiing (St. Moritz has hosted two winter Olympic Games). You are sure to create lifelong memories here!

Land'or Vacation Club is your gateway to exciting winter fun this year. Go to www.landorvacationclub.com or call (858) 622-2904 to see in *real time* what fabulous snowy adventures are waiting for you!





Club Land'or Concierge's New Year's Sale!

Purchase over \$500.00 worth of Advance Purchase Meal Plans and/or Activity Packages for your vacation at Club Land'or and receive 1 complimentary Beach Access Pass. Spend over \$750.00 and receive 2 complimentary Beach Access Passes!!! Contact us at 800-552-2839 x 224 to take advantage of this limited time offer!

Purchases must be made between January 1, 2012 and January 31, 2012. Purchases made prior to January 1, 2012 are not eligible for this sale. Orders cannot be combined. Maximum 2 complimentary Beach Access Passes per order.

Looking for a special place to celebrate **Valentine's Day** with that special someone? Our very own **Blue Lagoon Restaurant** at Club Land'or is the perfect spot to toast your love in paradise! Our special Valentine's Day Dinner is a favorite of visitors and locals alike and sells out quickly, so don't forget to advance purchase through our Concierge Department at 800-552-2839 x 224 .

Flex Plus News and FAQ's

Flex Plus is our internal exchange division, owned and operated by Land'or International, just for Club Land'or owners! Joining Flex Plus allows you the ability to exchange your Club Land'or week for a week at another resort destination worldwide. Flex Plus members also enjoy split week usage at Club Land'or, acceleration of weeks, accumulation of weeks and discounted wholesale weeks. We suggest *putting your request in early for travel*, as we are already booking for Summer 2012. Our representatives take requests up to a year in advance and most successful requests are placed at least six months in advance.

CEO'S Corner

Land'or International has long been a supporter of the Richmond, Virginia Society for the Prevention of Cruelty to Animals, also known as the SPCA. This non-profit , no-kill humane organization is dedicated to treating animals with compassion and understanding and helping people have happy, fulfilling relationships with their pets. A national leader in humane care and education, The Richmond SPCA saves the lives of more than 3,000 homeless animals each year and cares for about 350 cats and dogs daily . The organization operates a free and low-cost spay/neuter clinic and behavior helpline and offers pet behavior classes , children's educational programs, a pet pantry, an affordable wellness clinic and numerous volunteer programs. The shelter gratefully accepts those who wish to donate their time to helping orphaned animals; for more information , please call 804-521-1329 or go online to www.richmondspca.org. If you don't live in the Richmond area, please contact your local SPCA. The mission of the SPCA is to practice and promote the principle that every life is precious.....we at Land'or International couldn't agree more.



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- John L. Holt III, CEO